

*Effective solutions for a complex market*

ROCHESTER FINANCIAL CONSULTANTS

REAL ESTATE FINANCE



## ROCHESTER FINANCIAL CONSULTANTS

provide property investors and business owners with comprehensive and alternative financial solutions that are fair, reasonable, and delivered at the highest level of customer service.

Formed in 2006, RFC is a full service commercial lending firm that understands the changing business and real estate landscapes. We know that many times, property owners are unable to receive financing from their banks, and the ever changing appetite of traditional lending sources makes financing commercial property an ongoing challenge. RFC is here to meet that challenge. Our continual development of capital sources, paired with our ability to effectively uncover the value of your commercial real estate opportunities, make us uniquely poised to do so.


REAL SOLUTIONS FOR THE REAL WORLD

## Why should investors work with RFC?

In addition to providing long term capital solutions that satisfy the requirements of experienced property investors, such as limited or no recourse, attractive leverage, and competitive pricing, RFC also understands and meets the demands of the value driven investor. RFC raises the bar, helping investors capitalize on well-conceived repositioning, renovation, and ground up real estate opportunities.

These properties include:

Multi-Family Apartment Buildings | Office Complex | Retails Centers  
Light Industrial Buildings | Self-Storage Facilities | Mixed Use Properties




## Why should business owners work with RFC?

We understand that most businesses are cyclical or seasonal, causing the financial performance of our clients to fluctuate over the months and years. Oftentimes this poses an issue for “formula” driven lenders whose chief concerns are financial stability and operational consistency. RFC takes a more collateral-centric approach that focuses primarily on the financial characteristics of the underlying real states assets.

Clients include:

Small to Mid-size Manufacturing Companies | Warehousing and Distribution Enterprises | Automotive and Collision Shops | Hospitality, Restaurant and Hotel Industries | Retail Businesses



## Who are our referral partners?

Our biggest sources of clients are other business professionals. Bankers, attorneys, CPA's finance industry specialists, mortgage, brokers, builders, real state professionals, and others that count on us to be competent at what we do, deliver on our promises, and above all, treat their clients as though they were our own. We don't take this responsibility lightly. We understand the commitments to quality and expertise we make when we accept a referral from our fellow industry professionals.

RFC is dedicated to cultivating long-standing business relationships that are honest, fair and rewarding.

Miguel Coder  
Managing Director  
Direct 866.605.6925 ext. 102  
Cell 517.202.5009  
Fax 206.338.2125  
mcoder@therfc.net

Jason M. Aubrey  
Sales Director  
Direct 866.605.6925 ext 104  
Cell 313.585.3220  
Fax 206.339.7259  
jaubrey@therfc.net

Dustin Carlson  
Business Development  
Direct 866.605.6925 ext 103  
Cell 248.210.8215  
Fax 206.333.1957  
dcarlson@therfc.net

Michael Dawson  
Senior Associate  
Direct 866.605.6925 ext 106  
Cell 248.467.0257  
Fax 206.202.3145  
mdawson@therfc.net

Dane Zawol  
Senior Associate  
Direct 866.605.6925 ext 105  
Cell 517.819.4223  
Fax 603.368.8470  
dzawol@therfc.net



Rochester Financial Consultants, LLC  
414 East St. Suite 150 Rochester MI 48307 Phone 866-605- 6925; Fax 248-650-0862  
[www.rochester-financial.com](http://www.rochester-financial.com)